

# Atomex 2017

9<sup>th</sup> International Forum of the Nuclear Industry Suppliers

November 14-16 • Gostiny Dvor Complex, Moscow





The Atomex International Forum is a unique business platform that offers the opportunity of direct interaction between the nuclear industry suppliers and customers.

**The main goals** of the Forum are to attract new suppliers and to improve the quality of purchased equipment and services in the nuclear industry.

**The Forum concept** includes an exhibition, a conference, presentation sessions of suppliers, and individual B2B meetings with participation of suppliers and customers in the nuclear industry.

### **Key participants of previous years:**











ROSENERGOATON





























4,350 m<sup>2</sup>



**52** 

Number of accredited journalists

47



Number of participating companies

244

# Representatives of 16 countries took part in the Forum:























Italy













Competitive purchases amounting more than 119 billion euro in 2017

More than 350 enterprises and organizations

An average of about 120 companies receive orders from Rosatom to the total amount of 2.9 million euro daily





1st in the world in the number of simultaneously constructed nuclear power plants. 34 power-generating units are currently built abroad as well as 8 power-generating units in Russia

Full transparency and openness of the procurement system The need to purchase high-tech equipment and innovative technologies.

The need to expand

the pool of suppliers

Development of new energy generation projects, including wind energy

## **Participation in the Exhibition**



The exhibition of the leading corporate customers in the nuclear industry and corporate suppliers is organized at the exhibition site of the Atomex Forum. In 2016, the number of corporate suppliers represented at the exhibition increased by 30%.

Atomex exhibition is the shortest way to new customers through a direct interaction with them.

#### Participation in the exhibition will allow you to:

- Show the products and services of your organization to the target audience;
- Expand the range of potential customers and clients;
- Establish direct contacts at the level of decision makers on procurement;
- Conduct targeted negotiations with the main customers in the nuclear industry.

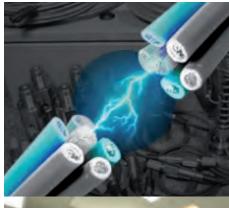






#### The main thematic sections:

- Construction of complex industrial facilities, construction works, commissioning works;
- Power engineering;
- Pipelines, fittings, ventilation equipment, pumps;
- Heating engineering equipment;
- Sensors, devices, equipment and software for automated process control systems;
- Electrical equipment, cables;
- Lifting equipment, machinery;
- Information technology;
- Integrated security systems. Equipment for detection of radioactive, explosive and toxic substances;
- Financial and consulting services.







## Participation in the conference



Business program of the Forum traditionally includes panel discussions, breakout sessions, seminars, and workshops. During Atomex Forum 2016, a Business Briefing was first organized with the participation of top managers of Rosatom and the key corporate customers in the nuclear industry, who responded to more than 40 questions of corporate suppliers.

#### Participation in the conference will allow to:

- Get acquainted with the procurement program of corporate customers for 2018;
- Obtain information on the procurement system in the nuclear industry and its current development trends;
- Learn the aspects of supplier certification and quality requirements;
- Get acquainted with information materials about design and construction of nuclear facilities;
- Assess opportunities for suppliers in construction of nuclear power plants in Russia;
- Obtain information about financial instruments that provide support to suppliers.





## **B2B** meetings

During the Forum, participants are given the opportunity to conduct individual business meetings with representatives of enterprises that decide on the purchase of equipment and technologies.

Sign up in the specialized system Contact – Contract and conduct negotiations with participants of Atomex 2017 within the Forum.











## **Additional opportunities for Forum participants:**

- 1 Organization of business meetings and negotiations with leaders, technicians and experts in procurement and technical staff of corporate customers.
- **2** Delivery of presentations at presentation sessions of suppliers.
- **3** Participation in workshops and training seminars "How to Become a Supplier in the Nuclear Industry."
- 4 Workshops and seminars for foreign suppliers.
- 5 Publish information about you company in Atomex Business Magazine. Participants of Atomex exhibition are welcome to share their success stories, experience and general information on the company, products, technology and research in Atomex Business Magazine. The magazine is distributed at largest international exhibitions and conferences devoted to nuclear industry.
- **6** Sonsorship is another unique opportunity to start a massive marketing campaign and highlight your company among other participants of the event. To find out more about sponsorship opportunities of the Forum and to discuss individual promotion projects, please contact the organizers:

Tel.: +7 (499) 922 89 95

E-mail: atomeks@atomexpo.com





# See you at the Atomex Forum 2017

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