

# 10<sup>th</sup> International Forum of Nuclear Industry Suppliers

13-14 November 2018 Moscow • Gostiny Dvor Exhibition Complex

www.atomeks.ru/en



### **Forum Overview**

#### **ATOMEX international forum**

is a unique business venue that facilitates a direct dialogue between suppliers and clients in the nuclear industry.

#### **Objectives of the Forum:**

- Engage new suppliers
- Refine the quality of equipment
- Service purchased in the nuclear industry of Russia

#### Forum's format:

- exhibition
- conference
- presentation sessions by suppliers
- seminars and B2B meetings with suppliers and ROSATOM

Key Forum Participants

Organizer





























## **ATOMEX 2017 Basic Figures**



211

B2B Meetings with ROSATOM Representatives



2932

Participants



6000

Exhibition area (sqm)



1164

Corporate participants



103

**Speakers** 



64

Media Representatives

#### Participants of ATOMEX 2017 from:



Russia



**Belarus** 



Bulgaria



**United Kingdom** 



Hungary



Germany



Egypt



Israel



Spain



Italy



China



Korea



**USA** 



Ukraine



**Finland** 



France



Czech Republic



Japan



### **Main Exhibition Sections**



Building sophisticated industrial facilities



Electrical engineering, cable products



Lifting and hoisting equipment



Sensors, instruments and devices for nondestructive testing



Pipelines, fittings, ventilation equipment, pumps



Power engineering



Security systems, firefighting equipment, facilities and fireproof materials



Information Technology



Heat engineering equipment



Insurance, consulting, audit



Back-end and de-commissioning

Atomex exhibition is the shortest way to find new customers through direct interaction with them. The exhibition gathers the leading corporate customers of the nuclear industry as well as current and potential suppliers.

#### Participation in the exhibition allows you:

- to show the products and services of your organization to the target audience
- to expand the range of potential customers and clients
- to establish direct contacts at the level of decision makers on procurement
- to conduct targeted negotiations with the executives of the main customers in the nuclear industry, engineering experts and representatives of procurement departments
- to participate in workshops and training seminars "How to Become a Supplier in the Nuclear Industry"



## Advantages of Participation at the Conference







Atomex conference traditionally includes panel discussions, seminars, workshops and presentations of products and technologies in the thematic groups of the exhibition.

#### Participation in the conference allows you:

- to participate in workshops and training seminars «How to Become a Supplier in the Nuclear Industry»
- to take part in workshops and seminars for foreign suppliers
- to get acquainted with the procurement program of corporate customers for 2018
- to obtain information on the current development trends in the procurement system of the nuclear industry
- to find out more about supplier certification and quality requirements
- to learn about design of nuclear facilities and their demands on the stages of construction and operation
- to assess opportunities for suppliers in construction and servicing of nuclear power plants in Russia
- to obtain information about financial instruments that provide support to suppliers



## **B2B Meetings**

# Specialized appointment system B2B meeting provides forum participants with an opportunity to conduct targeted negotiations with:

Representatives of ROSATOM



Executives of the Main Customers



Engineering Experts



Professionals of Procurement Departments





## **Terms of Participation. Exhibition**

Booth types	Price, Euro, without VAT (18%)	
UNEQUIPPED AREA (minimum – 15 sq.m) Includes: booth area, common cleaning, and pavilion security. Power supply shall be ordered separately	<b>€330</b> per sq. m	
<b>EQUIPPED AREA</b> (minimum – 9 sq.m) Includes: booth area, side and back walls, fascia panel, carpet, table, 2 chairs, common cleaning, and common pavilion security. Power supply shall be ordered separately	<b>€388</b> per sq. m	
<b>ENHANCED EQUIPPED AREA WITH ADDITIONAL DECORATIVE ELEMENTS</b> (minimum – 12 sq.m) Includes: booth area, side and back walls, fascia panel, carpet, table, 4 chairs, 1 info desk, common cleaning, and common pavilion security. Power supply shall be ordered separately.	<b>€480</b> per sq. m	
REGISTRATION FEE (MANDATORY) Includes: Placement of the Exhibitor's information in the electronic catalogue (60 words), accreditation of two company's representatives per each 9 sq.m. of stand area, 1 invitation for the official reception, an information hand-out package, exhibition invitations: 2 per each 3 sq.m. of stand area.  Registration fee for each sub-exhibitor.	<b>€600</b> per 1 booth	
<b>EQUIPPED WORKPLACE</b> (4 sq.m.) Includes: carpet, back wall, fascia panel (8 digits), table, 2 chairs, power supply, posting information about the company in the electronic catalogue, registration fee is not mandatory.	<b>€1300</b> per 1 booth	
<b>REMOTE PARTICIPATION</b> Includes: placement of information in the electronic catalogue, handing out advertisements and information during the Exhibition, as requested by the Exhibitor	€930	



## **Terms of Participation. Conference**

Services	Delegate	Participation of the second and subsequent delegates	Delegate with a report- presentation	Delegate Expanded Package
Attendance at all section meetings				
Conference hand-out package				
Coffee-breaks				
Lunch				
Visit of the exhibition				
Invitation to a business reception				
Presentation of up to 5 minutes at one of the thematic presentation sessions				
Posting the presentation in the Forum electronic catalogue				
Sending the electronic catalogue to all Forum participants				
Placement of a banner and information on the company at the Forum website				
Attachment of one promotion product of the company to the visitor package – 1 copy				
	<b>€460</b> per 1 delegate	<b>€365</b> per 1 delegate	<b>€757</b> per 1 delegate	<b>€1260</b> per 1 delegate



## Looking forward to see you at the 10<sup>th</sup> international forum ATOMEX 2018

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